## **To Shareholders with Voting Rights:**

Takeshi Matsuzono Managing Director JAC Recruitment Co., Ltd. 14F Jinbocho Mitsui Building, 105 Jinbocho 1-Chome, Chiyoda-ku, Tokyo

### **NOTICE OF**

## THE 34TH ANNUAL GENERAL MEETING OF SHAREHOLDERS

Dear Shareholders:

We would like to take this opportunity to express our sincere gratitude for your continued support and patronage.

We are pleased to announce the 34th Annual General Meeting of Shareholders of JAC Recruitment Co., Ltd. (the "Company") to be held for the purposes as described below. This General Meeting of Shareholders will be held while taking appropriate precautions against novel coronavirus disease (COVID-19). Starting from this General Meeting of Shareholders, you may exercise your voting rights via the Internet in addition to by postal mail.

When exercising your voting rights by postal mail or via the Internet, please refer to the following Information on Exercise of Voting Rights and the Reference Documents for the General Meeting of Shareholders, and exercise your voting rights by 5:30 p.m. (Japan time), Tuesday, March 23, 2021.

**1. Date and Time:** Wednesday, March 24, 2021 at 10:00 a.m. Japan time

(Reception opens at 9:30 a.m.)

2. Place: Conference Room of the Company, 14F Jinbocho Mitsui Building, 105

Jinbocho 1-Chome, Chiyoda-ku, Tokyo

3. Meeting Agenda:

Matters to be reported: 1. The Business Report, Consolidated Financial Statements for the Company's

34th Fiscal Year (January 1, 2020 - December 31, 2020) and results of audits by the Accounting Auditor and the Board of Corporate Auditors of the

**Consolidated Financial Statements** 

2. Non-consolidated Financial Statements for the Company's 34th Fiscal Year

(January 1, 2020 - December 31, 2020)

Proposals to be resolved:

**Proposal 1:** Appropriation of Surplus **Proposal 2:** Election of 8 Directors

**Proposal 3:** Payment of Retirement Benefits to a Retiring Audit & Supervisory Board

Member

4. Convocation Decisions:

### The exercise of voting rights by proxy

If you wish to exercise your voting rights by proxy, you may appoint one other shareholder with voting rights as your proxy; in such case, however, the submission of a document proving your authorization of said shareholder as proxy is required.

When attending the meeting, please submit the enclosed Voting Rights Exercise Form at the reception desk of the venue.

Revisions to the Reference Documents for the General Meeting of Shareholders, the Business Report, Consolidated Financial Statements and Non-consolidated Financial Statements will be posted on the Company's website (http://corp.jac-recruitment.jp/).

\*We do not prepare gifts for the shareholders attending the General Meeting of Shareholders. Your kind understanding would be greatly appreciated.

## Consolidated Balance Sheet (As of December 31, 2020)

(Millions of yen)

(Assets)		(Liabilities)		
Item	Amount	Item	Amount	
Current assets	15,079	Current liabilities	4,129	
Cash and deposits	13,584	Lease obligations	0	
Accounts receivable - trade	1,140	Accounts payable - other	379	
Supplies	1	Accrued expenses	1,496	
Prepaid expenses	263	Income taxes payable	1,158	
Accounts receivable - other	43	Accrued consumption taxes	430	
Other	56	Deposits received	154	
Allowance for doubtful accounts	(9)	Unearned revenue	39	
Non-current assets	3,544	Provision for stocks payment	268	
Property, plant and equipment	412	Provision of contract cancellation	55	
Buildings	160	Other	144	
Machinery and equipment	13	Non-current liabilities	167	
Tools, furniture and fixtures	91	Lease obligations	3	
Leased assets	3	Other	164	
Construction in progress	9	Total liabilities	4,297	
Other	133	(Net Assets)		
Intangible assets	1,741	Shareholders' equity	14,304	
Goodwill	990	Capital stock	619	
Software	677	Capital surplus	1,569	
Software in progress	74	Retained earnings	12,403	
Investments and other assets	1,390	Treasury stock	(288)	
Investment securities	0	Accumulated other comprehensive income	(83)	
Investments in capital	0	Foreign currency translation adjustment	(83)	
Lease and guarantee deposits	718	Subscription rights to shares	105	
Claims provable in bankruptcy, claims provable in rehabilitation and other	2			
Deferred tax assets	669			
Long-term accounts receivable - other	12			
Other	2			
Allowance for doubtful accounts	(15)	Total net assets	14,326	
Total assets	18,623	Total liabilities and net assets	18,623	

<u>Consolidated Statement of Income</u> (From January 1, 2020 to December 31, 2020)

(Millions of yen)

Item	Amount	(Millions of yen) Amount		
Net sales				
Domestic recruitment business income	19,424			
Domestic job offer advertising business income	228			
Overseas business income	1,991			
Reversal of provision of contract cancellation	55			
Provision of contract cancellation	(85)	21,614		
Cost of sales				
Domestic recruitment business cost	1,142			
Domestic job offer advertising business cost	3			
Overseas business cost	383	1,529		
Gross profit		20,084		
Selling, general and administrative expenses		14,945		
Operating income		5,138		
Non-operating income				
Interest income	6			
Subsidy income	38			
Other	40	85		
Non-operating expenses				
Interest expenses	18			
Bad debts expenses	0			
Other	8	27		
Ordinary income		5,196		
Extraordinary losses				
Loss on retirement of non-current assets	3			
Impairment loss	1,580			
Amortization of Goodwill	13			
Loss on closing of Branches	6	1,603		
Profit before income taxes		3,593		
Income taxes - current	1,735			
Income taxes - deferred	22	1,758		
Profit		1,834		
Profit attributable to owners of parent		1,834		

## **Consolidated Statement of Changes in Shareholders' Equity**

(From January 1, 2020 to December 31, 2020)

(Millions of yen)

		S	hareholders' equit		
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of the year	619	1,569	13,872	(369)	15,691
Changes of items during the year					
Dividends of surplus			(3,303)		(3,303)
Profit attributable to owners of parent			1,834		1,834
Purchase of treasury shares				(130)	(130)
Disposal of treasury shares				212	212
Net changes of items other than shareholders' equity					
Total amount of changes during the year	_	_	1,468	81	(1,387)
Balance at end of the year	619	1,569	12,403	(288)	14,304

	Accumulated	other comprehe	nsive income		
	Valuation difference on available-for- sale securities	Foreign currency translation adjustment	Total accumulated other comprehensive income	Subscription rights to shares	Total net assets
Balance at beginning of the year	4	39	43	105	15,840
Changes of items during the year					
Dividends of surplus					(3,303)
Profit attributable to owners of parent					1,834
Purchase of treasury shares					(130)
Disposal of treasury shares					212
Net changes of items other than shareholders' equity	(4)	(122)	(126)		(126)
Total amount of changes during the year	(4)	(122)	(126)	_	(1,513)
Balance at end of the year		(83)	(83)	105	14,326

## Non-Consolidated Balance Sheet (As of December 31, 2020)

(Millions of yen)

Item         Amount         Item         Amount           Current assets         13,180         Current liabilities         3,510           Cash and deposits         12,027         Lease obligations         0           Accounts receivable - trade         928         Accounts payable - other         342           Supplies         1         Accrued expenses         1,291           Prepaid expenses         182         Income taxes payable         1,079           Accounts receivable - other         28         Accrued expenses         1,291           Other         17         Deposits received         135           Allowance for doubtful accounts         (4)         Uncarned revenue         8           Non-current assets         6,333         Provision for stocks payment         264           Property, plant and equipment         133         Provision of contract cancellation         32           Buildings         153         Non-current liabilities         48           Leased assets         3         Other         45           Construction in progress         3         Other         45           Investments and other assets         5,363         Capital stock         619           Investments in capital	(Assets)		(Liabilities)		
Cash and deposits         12,027         Lease obligations         0           Accounts receivable - trade         928         Accounts payable - other         342           Supplies         1         Accounted expenses         1,291           Prepaid expenses         182         Income taxes payable - other         1,079           Other         17         Deposits received         135           Allowance for doubtful accounts         (4)         Deposits received         135           Non-current assets         6,333         Unearned revenue         8           Property, plant and equipment         153         Provision for stocks payment         264           Property, plant and equipment         153         Non-current liabilities         48           Tools, furniture and fixtures         54         Leased assets         3           Construction in progress         9         Intangible assets         48           Software         661         Shareholders' equity         3,559           Investments and other assets         5,363         Shareholders' equity         15,848           Shares of subsidiaries and associates         4,074         Legal capital surplus         594           Investments in capital         0         Capital stock <th>Item</th> <th>Amount</th> <th>Item</th> <th>Amount</th>	Item	Amount	Item	Amount	
Accounts receivable - trade   928   Accounts payable - other   342	Current assets	13,180	Current liabilities	3,510	
Supplies	Cash and deposits	12,027	Lease obligations	0	
Prepaid expenses Accounts receivable - other Other Other Other Allowance for doubtful accounts Non-current assets Property, plant and equipment Buildings Machinery and equipment Tools, furniture and fixtures Leased assets Construction in progress Intangible assets Software Investments and other assets Shares of subsidiaries and associates Investment securities Investment sin capital Lease and guarantee deposits Claims provable in bankruptcy, claims provable in rehabilitation and other Deferred tax assets Other	Accounts receivable - trade	928	Accounts payable - other	342	
Accounts receivable - other Other Other Allowance for doubtful accounts Non-current assets Buildings Machinery and equipment Tools, furniture and fixtures Leased assets Construction in progress Intangible assets Software Software Software Software in progress Investments and other assets Investments securities Investment securities Investments in capital Lease and guarantee deposits Claims provable in bankruptcy, claims provable in rehabilitation and other Deferred tax assets Other Deferred tax assets Other Accrued consumption taxes 354 Unearned revenue 8 Non-current labilities 9 Provision of contract cancellation 32 Non-current liabilities 48 Non-current liabilities 48 Leased liability 3 Other 45 Capital liabilities  Shareholders' equity Its,848 Capital surplus 15,569 Capital surplus 594 Capital surplus 594 Legal capital surplus 594 Legal capital surplus 975 Retained earnings 1 13,947 Legal retained earnings 1 13,947 Legal retained earnings 1 13,946 Long-term accounts receivable other Other Other Other Other Capital surplus 975 Retained earnings 1 13,946 Capital surplus 1 15,954 Capital surplus 975 Capital	Supplies	1	Accrued expenses	1,291	
Other Allowance for doubtful accounts  Non-current assets Property, plant and equipment Buildings Machinery and equipment Tools, furniture and fixtures Leased assets Construction in progress Intangible assets Software Software in progress Investments and other assets Investment securities Investment securities Investment sin capital Lease and guarantee deposits Claims provable in rehabilitation and other Deferred tax assets Conter Cother Other Allowance for doubtful accounts  17 Deposits received Uncarned revenue 8 Provision for stocks payment 264 Provision of contract cancellation 32  Non-current liabilities 48 Non-current liabilities 48  Non-current liabilities 48  Non-current liabilities 48  Caesed liability 3 Other 45  Capital liabilities 3,559  Total liabilities 3,559  Capital stock 619 Capital surplus 1,569 Capital sur	Prepaid expenses	182	Income taxes payable	1,079	
Allowance for doubtful accounts  Non-current assets Property, plant and equipment Buildings Machinery and equipment Tools, furniture and fixtures Leased assets Construction in progress Intangible assets Software Software Investments and other assets Investments in capital Lease and guarantee deposits Claims provable in rehabilitation and other Deferred tax assets Cother Deferred tax assets Cother Cother Cother Cother Claims provable in rehabilitation and other Deferred tax assets Cother capital surplus Cother retained earnings Cother	Accounts receivable - other	28	Accrued consumption taxes	354	
Non-current assets6,333 Property, plant and equipment234 Provision of contract cancellation264 Provision of contract cancellationBuildings153 Machinery and equipment13 Tools, furniture and fixtures13 Leased liabilities48 Leased liabilityLeased assets3 Construction in progress9 Total liabilities48 Leased liabilitySoftware661 Software in progress734 Capital stock54 Capital stock15,848 Capital surplusSoftware in progress72 Capital stock619 Capital surplus15,848 Capital surplusInvestments and other assets Shares of subsidiaries and associates4,074 Legal capital surplus594 Capital surplusInvestments in capital Lease and guarantee deposits Claims provable in bankruptcy, claims provable in rehabilitation and other Deferred tax assets Long-term accounts receivable-other Other645 Capital surplus975 Retained earnings13,946 Cher retained earningsLegal retained earnings Other retained earnings13,946Long-term accounts receivable-other Other2 Capital surplus Cher retained earnings brought forward13,946 Cher retained earnings brought forward12 Other retained earnings brought forward13,946Long-term accounts receivable-other Other2 Capital net assets105Total net assets105	Other	17	Deposits received	135	
Non-current assets6,333 Property, plant and equipment Buildings Machinery and equipment Tools, furniture and fixtures Leased assets Construction in progress13 45 Construction in progressNon-current liabilities Leased liability48 48 48 48 49 49 49 40 40 40 40 40 40 40 40 40 41 42 41 42 43 44 44 44 44 44 44 44 44<	Allowance for doubtful accounts	(4)	Unearned revenue	8	
Buildings Machinery and equipment Tools, furniture and fixtures Leased assets Construction in progress Intangible assets Software Software in progress Investments and other assets Shares of subsidiaries and associates Investment securities Investments in capital Lease and guarantee deposits Claims provable in rehabilitation and other Deferred tax assets Construction in progress Intangible assets  734  Software  661 Shareholders' equity Capital stock Capital surplus Investments and other assets Investments in capital Uease and guarantee deposits Claims provable in rehabilitation and other Deferred tax assets Long-term accounts receivable-other Other Allowance for doubtful accounts  153 Non-current liabilities 48 Leased liability 3 Cher (Net Assets)  Shareholders' equity Investments equity Investments in capital Ueagal capital surplus Software Other capital surplus Investment earnings Investment	Non-current assets		Provision for stocks payment	264	
Buildings Machinery and equipment Tools, furniture and fixtures Leased assets Construction in progress Intangible assets Software Software in progress Investments and other assets Shares of subsidiaries and associates Investment securities Investments in capital Lease and guarantee deposits Claims provable in rehabilitation and other Deferred tax assets Construction in progress Intangible assets Software Software Software Software Software in progress Total liabilities Investments (Net Assets) Shareholders' equity Shareholders' equity Investments and other assets Shares of subsidiaries and associates Investment securities Other capital surplus Software Software in progress Total liabilities Investments equity Investments and other assets Shareholders' equity Investments in capital Legal capital surplus Software Software Other capital surplus Software Software Software Other capital surplus Software Software Software Shareholders' equity Shareholders' equity Investments in capital Software Shareholders' equity Shareholders'	Property, plant and equipment	234	1	32	
Tools, furniture and fixtures Leased assets Construction in progress Intangible assets Software Software in progress Investments and other assets Shares of subsidiaries and associates Investments in capital Lease and guarantee deposits Claims provable in bankruptcy, claims provable in rehabilitation and other Deferred tax assets Long-term accounts receivable-other Other Allowance for doubtful accounts  Total liabilities  Jeased liability Other  45  Leased liability Share oliabilities  3,559  Total liabilities  Shareholders' equity Capital surplus Chapital surplus Spantal surplus Span		153			
Leased assets3Other45Construction in progress9Total liabilities3,559Intangible assets734(Net Assets)Software661Shareholders' equity15,848Software in progress72Capital stock619Investments and other assets5,363Capital surplus1,569Shares of subsidiaries and associates4,074Legal capital surplus594Investment securities0Other capital surplus975Investments in capital0Retained earnings13,947Lease and guarantee deposits640Legal retained earnings13,947Claims provable in bankruptcy, claims provable in rehabilitation and other2Other retained earnings13,946Deferred tax assets645Retained earnings brought forward13,946Long-term accounts receivable other12Treasury stock(288)Other2Subscription rights to shares105Total net assets15,954	Machinery and equipment	13	Non-current liabilities	48	
Total liabilities   3,559	Tools, furniture and fixtures	54	Leased liability	3	
Intangible assets  Software  Software in progress  Investments and other assets Shares of subsidiaries and associates Investment securities Investments in capital Lease and guarantee deposits Claims provable in bankruptcy, claims provable in rehabilitation and other Deferred tax assets Long-term accounts receivable other Other Allowance for doubtful accounts  Total net assets  (Net Assets)  Shareholders' equity Capital stock 619  Legal capital surplus 594  Legal capital surplus 975  Retained earnings 13,947  Legal retained earnings 13,946  Treasury stock (288)  Total net assets 15,954	Leased assets	3	Other	45	
Software   Software   Software   Investments and other assets   Shares of subsidiaries and associates   Investment securities   Investment securities   Investment securities   Investment sin capital   Lease and guarantee deposits   Claims provable in bankruptcy, claims provable in rehabilitation and other   Deferred tax assets   Long-term accounts receivable other   Other   Allowance for doubtful accounts   Total net assets   Is,954      Total net assets   Is,954   Is,848   Shareholders' equity   15,848   Gapital stock   Gapital stock   Gapital surplus   Software in progress   1,569   Capital surplus   Software in capital surplus   Software in capital surplus   Other capital surplus   975   Retained earnings   13,947   Legal retained earnings   13,947   Capital surplus   Software in capital surplus   Other capital surplus   975   Capital surplus   975   Retained earnings   13,947   Capital surplus   975   Capital surplus   13,947   Capital surplus   975   Capital surplus	Construction in progress	9	Total liabilities	3,559	
Software Software in progress 72 Capital stock 619  Investments and other assets Shares of subsidiaries and associates Investment securities 10 Other capital surplus 975  Investments in capital 0 Other capital surplus 975  Investments in capital surplus 975		734	(Net Assets)	<u> </u>	
Software in progress   72		661	Shareholders' equity	15,848	
Investments and other assets Shares of subsidiaries and associates5,363Capital surplus1,569Investment securities0Other capital surplus594Investments in capital0Retained earnings13,947Lease and guarantee deposits Claims provable in bankruptcy, claims provable in rehabilitation and other640Legal retained earnings1Deferred tax assets Long-term accounts receivable- other645Retained earnings brought forward13,946Treasury stock13,946Subscription rights to shares105Total net assets15,954	Software in progress	72			
Shares of subsidiaries and associates Investment securities Investments in capital Lease and guarantee deposits Claims provable in bankruptcy, claims provable in rehabilitation and other Deferred tax assets Long-term accounts receivable other Other Allowance for doubtful accounts  4,074 Legal capital surplus  975 Retained earnings 13,947 Legal retained earnings 13,946  Cother retained earnings 13,946  Retained earnings brought forward 13,946  Treasury stock Subscription rights to shares  105  Total net assets 15,954		5,363		1,569	
Investments in capital Lease and guarantee deposits Claims provable in bankruptcy, claims provable in rehabilitation and other Deferred tax assets Long-term accounts receivable- other Other Allowance for doubtful accounts  Investments in capital  O Retained earnings  Legal retained earnings  Other retained earnings  13,947  Legal retained earnings  13,946  Retained earnings  13,946  Treasury stock  (288)  Total net assets  15,954		4,074		594	
Lease and guarantee deposits Claims provable in bankruptcy, claims provable in rehabilitation and other Deferred tax assets Long-term accounts receivable other Other Allowance for doubtful accounts  Legal retained earnings  1  Other retained earnings 13,946  Retained earnings brought forward 13,946  Treasury stock 2  Subscription rights to shares 105  Total net assets 15,954	Investment securities	0	Other capital surplus	975	
Claims provable in bankruptcy, claims provable in rehabilitation and other  Deferred tax assets  Long-term accounts receivable other  Other  Allowance for doubtful accounts  Claims provable in bankruptcy, claims provable in rehabilitation  2 Other retained earnings  13,946  Retained earnings brought forward  12 Treasury stock  2 Subscription rights to shares  105  Total net assets  15,954	Investments in capital	0	Retained earnings	13,947	
claims provable in rehabilitation and other  Deferred tax assets  Long-term accounts receivable other  Other  Other  Allowance for doubtful accounts  Claims provable in rehabilitation 2 Other retained earnings  13,946  Retained earnings brought forward  12 Treasury stock  2 Subscription rights to shares  Total net assets  13,946  12,946  13,946  13,946  13,946  13,946  15,954	Lease and guarantee deposits	640	Legal retained earnings	1	
Long-term accounts receivable - other Other Allowance for doubtful accounts  Treasury stock Subscription rights to shares  Total net assets  12 Treasury stock (288)  Total net assets	claims provable in rehabilitation	2	Other retained earnings	13,946	
other Other Allowance for doubtful accounts  Total net assets  12 Treasury stock (266)  Subscription rights to shares 105  Total net assets	Deferred tax assets	645	Retained earnings brought forward	13,946	
Allowance for doubtful accounts (15)  Total net assets 15,954		12	Treasury stock	(288)	
Total net assets 15,954	Other	2	Subscription rights to shares	105	
	Allowance for doubtful accounts	(15)			
			Total net assets	15.954	
	Total assets	19,513	Total liabilities and net assets	19,513	

Non-Consolidated Statement of Income (From January 1, 2020 to December 31, 2020)

(Millions of yen)

Item	Amoun	t
Net sales	Aillouil	·
	10.412	
Domestic recruitment business income	18,413	
Provision of contract cancellation	(32)	18,380
Cost of sales		
Domestic recruitment business cost	1,082	1,082
Gross profit		17,298
Selling, general and administrative expenses		11,954
Operating income		5,344
Non-operating income		
Interest income	1	
Subsidy income	28	
Other	19	50
Non-operating expenses		
Interest expenses	0	
Consumption tax loss	2	
Commitment fee	1	
Bad debts expenses	0	
Other	1	5
Ordinary income		5,388
Extraordinary losses		
Loss on retirement of non-current assets	2	
Loss on valuation of shares of subsidiaries	165	168
Profit before income taxes		5,219
Income taxes - current	1,645	
Income taxes - deferred	21	1,667
Profit		3,552

# Non-Consolidated Statement of Changes in Shareholders' Equity (From January 1, 2020 to December 31, 2020)

(Millions of yen)

		Shareholders' equity					•
		C	Capital surplu	S	Retained earnings		
	Capital stock	Legal capital surplus	Other capital surplus	Total capital surplus	Legal retained earnings	Other retained earnings Retained earnings brought forward	Total retained earnings
Balance at beginning of the year	619	594	975	1,569	1	13,697	13,698
Changes of items during the year							
Dividends of surplus						(3,303)	(3,303)
Net income						3,552	3,552
Purchase of treasury shares							
Disposal of treasury shares							
Net changes of items other than shareholders' equity							
Total amount of changes during the year		_	_	_	_	248	248
Balance at end of the year	619	594	975	1,569	1	13,946	13,947

	Sharehold	ers' equity	Valuation an adjust	d translation ments	Subscription	T ( 1 )
	Treasury shares	Total shareholders' equity	Valuation difference on available-for-sale securities	Total valuation and translation adjustments	rights to shares	Total net assets
Balance at beginning of the year	(369)	15,518	4	4	105	15,628
Changes of items during the year						
Dividends of surplus		(3,303)				(3,303)
Net income		3,552				3,552
Purchase of treasury shares	(130)	(130)				(130)
Disposal of treasury shares	212	212				212
Net changes of items other than shareholders' equity			(4)	(4)		(4)
Total amount of changes during the year	81	330	(4)	(4)		326
Balance at end of the year	(288)	15,848	_	_	105	15,954

## **Reference Documents for the General Meeting of Shareholders**

## **Proposal 1:** Appropriation of Surplus

The following dividends for the term are proposed in consideration of the business performance for the current fiscal year and business expansion moving forward.

1. Type of property dividend:

Cash

2. Details and amount of the allotment of property dividend:

¥80 per share of the Company's common stock

Total amount: ¥3,303,298,000

3. Effective date of dividends of surplus:

March 25, 2021

## **Proposal 2:** Election of 8 Directors

The terms of office of all 8 Directors will expire at the conclusion of this Annual General Meeting of Shareholders. The election of 8 Directors is proposed.

The candidates for Directors are as follows:

No.	Name (Date of birth)	Past expe	Past experience, positions and responsibilities in the Company (Significant concurrent positions)		
1	Takeshi Matsuzono (January 3, 1958)	February 2009 March 2009 January 2011 January 2011	Joined the Company as Deputy General Manager, Sales Headquarters General Manager, Sales Headquarters of the Company Chief Director of the Company Managing Director of the Company (to present) COO of the Company Representative Director of C.C. Consulting Co., Ltd. Managing Director of C.C. Consulting Co., Ltd. Managing Director of JAC International Co., Ltd. General Manager, Business Headquarters of the Company Director of C.C. Consulting Co., Ltd. General Manager, Strategy Planning Headquarters of the Company (to present)	289,900	
		July 2001 August 2001 April 2005 July 2006 January 2008 April 2008 February 2009 January 2011	Director of the Company Deputy Managing Director of the Company General Manager, Administration Division of the Company General Manager, Administration Headquarters of the Company General Manager, Sales Headquarters of the Company Deputy Managing Director of the Company General Manager, Administration Headquarters of the Company (to present) Deputy Managing Director of the Company (to present)		
2	Hiroo Hattori (December 25, 1954)	January 2011 December 2013 March 2018 April 2018 May 2019 May 2019 May 2019 May 2019 July 2019 July 2019 July 2019	CFO of the Company Director of C.C. Consulting Co., Ltd. (to present) Director and COO of JAC Recruitment Asia Ltd (present JAC Recruitment International Ltd) (to present) General Manager, Overseas Business Headquarters of the Company (to present) Director of PT JAC Indonesia (to present) Director of PT JAC Consulting Indonesia (to present) Director of JAC Recruitment Hong Kong Co., Ltd (to present) Director of JAC Recruitment China (HK) Ltd (to present) Director of Guangzhou JAC Human Resources Co., Ltd. Director of Shanghai Aoshi Recruitment Services Co., Ltd. (present Shanghai JAC Human Resources Co., Ltd.) (to present)	201,300	

(Date of birth) (Significant concurrent positions) Company held
May 1981 Joined T. TAZAKI&Co Ltd March 1987 Director at incorporation of JAC Singapore Pte Ltd (present JAC Recruitment Pte Ltd) March 1988 Director at incorporation of the Company August 1991 Representative Director of T. TAZAKI&Co Ltd December 1998 Representative Director at incorporation of JAC Strattons Ltd January 2000 Representative Director of the Company November 2001 Representative Director at incorporation of JAC Financial Design Ltd September 2002 Representative Director at incorporation of JAC Recruitment (UK) Ltd March 2005 August 2005 Director of JAC Recruitment Ltd December 2005 Director of JAC Recruitment (Malaysia) Sdn Bhd July 2007 Director of JAC Recruitment (Malaysia) Sdn Bhd July 2007 Director of JAC Strattons Ltd April 2008 Director of JAC Strattons Ltd April 2008 Director of JAC Incompany January 2011 Director of JAC Incompany January 2011 Director of JAC Recruitment Hong Kong Co., Ltd November 2011 Director of JAC Recruitment Korea Co., Ltd November 2011 Director of JAC Recruitment Korea Co., Ltd March 2012 Managing Director of JAC Recruitment Asia Ltd (present JAC Recruitment International Ltd) March 2012 Director of JAC Recruitment Asia Ltd (present JAC Recruitment International Recruitment Ltd March 2013 Director of JAC Recruitment Recruitment Ltd March 2013 Director of JAC Recruitment Vietnam Co., Ltd. Director of JAC Recruitment Vietnam Co., Ltd. Director of JAC Recruitment Vietnam Co., Ltd. (present Shanghai JAC Human Resources Co., Ltd.)

No	Name	Past expe	erience, positions and responsibilities in the Company (Significant concurrent positions)	Number of shares of the
110	(Date of birth)		(Significant concurrent positions)	Company held
4	Tadayoshi Tazaki (July 16, 1943)	March 1988 January 2000 March 2005 March 2012 March 2012 September 2013 August 2016	Director at incorporation of T. TAZAKI&Co Ltd Representative Director at incorporation of the Company Director of the Company Director and Advisor of the Company Director and Chief Advisor of the Company (to present) Director of JAC Recruitment Asia Ltd (present JAC Recruitment International Ltd) Director of JAC Strattons Ltd Chairman of The Tazaki Foundation (to present)	8,505,100
5	Hiroki Yamada (May 11, 1973)	August 2003 April 2016 January 2017 March 2020	Joined the Company Associate Officer of the Company General Manager, Business Headquarters of the Company (to present) Director of the Company (to present)	7,074
6	Shigeoki Togo (September 2, 1943)	April 1966 July 1993  April 1995  June 1996  August 1997 June 2000  June 2010 June 2011  March 2012  April 2012 June 2012  June 2012  October 2012  March 2015	Joined the Bank of Japan Director-General, Secretariat of the Policy Board of the Bank of Japan Director-General, International Department of the Bank of Japan Managing Director, The Nippon Credit Bank, Ltd. (present Aozora Bank, Ltd.) President of The Nippon Credit Bank, Ltd. President of Osaka Zosenjo Co., Ltd. (present DAIZO CORPORATION) President and Director of Nippon RAD Inc. General Executive Officer of Nippon RAD Inc. External Audit & Supervisory Board Member of the Company Advisor of MORI TRUST CO., LTD. Advisor of Nippon RAD Inc. External Audit & Supervisory Board Member of Nitta Gelatin Inc. Chairman of the Board of Directors of Higashi-Nihon-Gakuen (to present) External Director of the Company (to present)	_

No	Name (Date of birth)	Past expe	erience, positions and responsibilities in the Company (Significant concurrent positions)	Number of shares of the Company held
		May 1970	Joined Nissho Iwai Corporation	Company neid
			President of Nissho Iwai New Zealand Corporation and General Manager of Auckland Branch	
		April 1995	General Manager, Wood Products Department of Nissho Iwai Corporation	
		June 1997	General Manager, Portland Branch of Nissho Iwai American Corporation	
		January 1999	Group Executive, Consumer Life & Resources Business Group of Nissho Iwai Corporation	
		June 2001	Executive Officer of Nissho Iwai Corporation Executive Vice President of Nissho Iwai American Corporation	
		April 2002	President, Chemicals & Forest Products Company of Nissho Iwai Corporation	
		April 2003	Director and Managing Executive Officer of Nissho Iwai Corporation	
	Yutaka Kase	April 2004	The corporate name was changed to Sojitz Corporation due to the merger of Nichimen Corporation and Nissho Iwai	
7	(February 19, 1947)		Corporation Representative Director and Senior Managing Executive Officer of Sojitz Corporation	_
		August 2004	Director and Executive Vice President of Sojitz Corporation	
		October 2005	The corporate name was changed to Sojitz Corporation due to the merger of Sojitz Holdings Corporation and Sojitz Corporation	
		April 2007	Director and Executive Vice President of Sojitz Corporation Representative Director, President & CEO of Sojitz	
		April 2012	Corporation Representative Director and Chairman of the Board of Sojitz Corporation	
		June 2013	External Director of Astellas Pharma Inc.	
		March 2016	External Director of the Company (to present)	
		June 2016	External Director of Sekisui Chemical Co., Ltd. (to present)	
		June 2017	Special Adviser of Sojitz Corporation	
			Adviser of Sojitz Corporation (to present)	
			current positions]	
		Adviser of Sojitz		
			r of Sekisui Chemical Co., Ltd.	
		July 1985	Joined Polaroid Corporation Joined Linotype-Hell AG	
		June 1991	Representative Director, President of Linotype-Hell K.K.	
		April 1998	Representative Director, President of Heidelberg France S.A.	
		April 2000	Chief Executive Officer of Heidelberg Asia Pacific	
		July 2005	Representative Director, President of DHL Japan, Inc.	
8	Günter Zorn (March 23,	April 2006	Representative Director, President of DHL Japan, Inc. and Executive Vice President for North Pacific in Pacific Region	_
	1953)	April 2009	of DHL Express Representative Director, President of z-anshin K.K. (to present)	
		June 2014 March 2020 [Significant cond	External Director of Nippon Sheet Glass Co., Ltd. External Director of the Company (to present) current positions]	
			Director, President of z-anshin K.K.	

## (Notes)

- 1. No conflict of interest exists between all the candidates and the Company.
- 2. Mr. Shigeoki Togo, Mr. Yutaka Kase and Mr. Günter Zorn are candidates for External Directors.
- 3. Mr. Shigeoki Togo, Mr. Yutaka Kase and Mr. Günter Zorn are independent candidates based on provisions of the Tokyo Stock Exchange.

- 4. The term of office of Mr. Shigeoki Togo as a Director of the Company will be six years at the conclusion of this General Meeting of Shareholders.
- 5. The term of office of Mr. Yutaka Kase as a Director of the Company will be five years at the conclusion of this General Meeting of Shareholders.
- 6. The term of office of Mr. Günter Zorn as a Director of the Company will be one year at the conclusion of this General Meeting of Shareholders.
- 7. The reasons for nominating these candidates as External Directors, the reasons for determining that the candidates are able to carry out their duties as External Directors, and the limited liability agreement with External Directors are as follows:
  - (1) Mr. Shigeoki Togo, Mr. Yutaka Kase and Mr. Günter Zorn have been nominated as candidates mainly for the reason that they will participate in management from a broad perspective in order to ensure adequacy and fairness based on their extensive experience as business managers. It was further determined that both candidates execute their duties as External Directors of the Company in an appropriate manner as they possess sufficient insight into company management from their many years of experience in corporate management.
  - (2) Limited liability agreement with External Directors
    - The Company has entered into a limited liability agreement with Mr. Shigeoki Togo, a candidate for External Director, Mr. Yutaka Kase, a candidate for External Director and Mr. Günter Zorn, a candidate for External Director.

Details of the content of these agreements are as follows:

- 1) In the event that the Company assumes liability for damages as a result of the failure of an External Director to perform his duties, that liability shall be assumed at the minimum amount specified in Article 427, Paragraph 1 of the Companies Act.
- 2) The aforementioned limitation of liability shall be applicable only when the performance of duties by an External Director that resulted in said liability were carried out in good faith and without gross negligence.
- 8. Reasons for nominating other candidates as Directors:

Mr. Takeshi Matsuzono has been the President and Representative Director of Recruit Executive Agent Co., Ltd., a recruitment company within the Recruit Group specializing in high-value professionals, and joined the Company in November 2008 as Deputy General Manager of Sales Headquarters (present Business Headquarters) to help shift the Company's recruitment business towards specialization of high-value professionals. Mr. Matsuzono has demonstrated his achievements in expanding the scope of the Company's recruitment business since being appointed as a Director in March 2009. The Company has determined that he carries out his duties as Director in an appropriate manner.

Mr. Hiroo Hattori has gained business experience mainly in accounting and finance, prior to his former position, as General Manager of Finance Division of Recruit Co., Ltd. (present Recruit Holdings Co., Ltd.). Mr. Hattori also gained business experience mainly in business strategy planning in his previous position as Director and General Manager of Secretariat Office of Half Century More Co., Ltd., and was appointed as a Director of the Company in July 2001 at the time the Company was aiming to become listed. Since then, Mr. Hattori has demonstrated his achievements within the Company mainly as Director and General Manager of Administration Headquarters. The Company has determined that Mr. Hattori carries out his duties as Director in an appropriate manner.

Mrs. Hiromi Tazaki is the wife of Mr. Tadayoshi Tazaki, the founder of the Company, and has been a Director of the Company since its establishment. Since joining T. TAZAKI&Co Ltd of the U.K. in May 1981, Mrs. Tazaki has been involved in management of the recruitment business in eleven countries. The Company has determined that she carries out her duties as Director in an appropriate manner.

Mr. Tadayoshi Tazaki is the founder of the Company and a Director since its establishment. Since establishing T. TAZAKI&Co Ltd in the U.K. in November 1974, Mr. Tazaki has developed the recruitment business in eleven countries. The Company has determined that he carries out his duties as Director in an appropriate manner.

Mr. Hiroki Yamada has gained experience consistently in the domestic recruitment business since he joined the Company in August 2003. Mr. Yamada was appointed as Associate Officer in April 2016 and as General Manager of Business Headquarter in January 2017 for the enhancement of management of the said business. Mr. Yamada has demonstrated his achievements in the scope of the domestic recruitment business since being appointed as Director in March 2020. The Company has determined that he carries out his duties as Director in an appropriate manner.

9. The Company has entered into a management risk protection insurance agreement, having all Directors insured. The insurance indemnifies the Directors, the insured, for any damages that may

- arise as a result of being held liable for the execution of their duties or receiving a claim to hold them liable. If they assume office as Directors, they will be insured under the said insurance agreement, and the Company plans to renew it during their terms of office.
- 10. The number of Company shares held by the aforementioned candidates for Director as of December 31, 2020.

### **Proposal 3:** Payment of Retirement Benefits to a Retiring Audit & Supervisory Board Member

The Company proposes that the retirement benefits of ¥3,000,000 be granted to the late Mr. Minoru Yamashita, an Audit & Supervisory Board Member who passed away on February 14, 2021, in recognition of his services provided during his tenure of office. The Company requests that the timing, procedure, and other arrangements of the said grant of retirement benefits be determined at the discussions of Audit & Supervisory Board Members. Each Audit & Supervisory Board Member has consented to this proposal.

The past experience of the late Mr. Minoru Yamashita, an Audit & Supervisory Board Member, is as follows:

Name	Past experience	
Minoru Yamashita	March 2005	Full-time Audit & Supervisory Board Member of the Company
	February 2021	Passed away